

Contract Logistics

Overview

We work in partnership with our clients, principals and customers to integrate logistics functions into their end-to-end supply chain. Our contract logistics services therefore include developing market entry strategies, consulting, production logistics, warehousing, distribution, synchronisation management, eCommerce fulfillment, spare parts logistics and value-added services.

- Our unique value proposition enables our clients, principals and customers to establish and grow their brands in Africa by offering them an integrated supply chain solution with an on-the-ground African presence.
- Our key initiatives include operational excellence through standardisation of processes to ensure synergies, reducing client, principal and customer time-to-market, and operational improvements to reduce overheads, improve customer satisfaction and mitigate risk. We are also rationalising our portfolio to focus on industries where we can offer asset-right solutions.
- Our recent entry into the eCommerce market through the 60% acquisition of ParcelNinja provides us with the opportunity to improve last-mile delivery in South Africa, and enhances our ability to offer customised solutions to address specific customer requirements.
- We also focus on increasing competitiveness for our clients, principals and customers through digitalisation, automation and data-driven decision-making, as well as adopting new technology, digital tools and platforms.

Capabilities

Customer Service:

- Ability to receive orders
- Handling queries
- Order track and trace
- Vendor Management
- Single point of contact
- Assistance with entering new markets
- Creating synergies with customer through options
- Most effective route-to-market leveraging eCommerce

Warehousing & Transport:

- Inventory management
- Promotions Management
- Agility
- Flexibility in volumes management
- Cross docking
- Ability to Consolidate
- Lead times
- Order Fulfillment
- Returns management
- Receiving Management
- Replenishment Services
- Packaging

Data:

- Integration
- Transparency around cost drivers
- Cost-to-serve
- Business intelligence
- Insights
- Data Management

Credit Management:

- Payment Collection
- Credit Management

Compliance:

- Health and Safety Standards
- Quality Management
- Quality Compliance
- Reliability

Value-Add:

- Freight Forwarding
- Kitting

Working in partnership with our clients, principals and customers to integrate logistics functions into their end-to-end supply chain, leveraging the breadth of our capabilities to provide a holistic solution

FACTS AND FIGURES

